

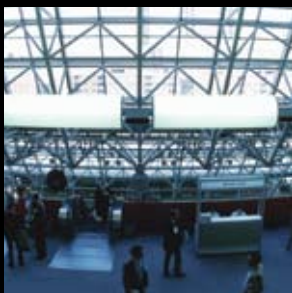


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**January 29 – February 1, 2007**

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Former Philadelphia Eagles Walk-On &  
Inspiration for the Disney Movie *Invincible*

# Vince Papale

to keynote GTC!

In 1976, at the age of 30, school teacher Vince Papale tried out for the Philadelphia Eagles, made the team, and became the oldest rookie in the history of the NFL. He still holds that record! He was with the Eagles for four seasons as a wide receiver and was voted Special Teams Captain by his teammates. Papale was voted “Man of the Year” by the Eagles in 1978 for his many charitable activities.

**Wednesday, January 31**  
**8:30 am**

A photograph of Vince Papale, a former Philadelphia Eagles player, smiling and sitting on a green chair. He is wearing a green Philadelphia Eagles jersey with white and yellow accents. He has a gold ring on his left hand. A brown football is visible on the chair next to him. The background consists of lush green trees.

**INVINCIBLE**



# Full Day Classes

offer **PDU AND CEU CREDITS** and In-Depth Subject Coverage from **PREMIERE TRAINING PARTNERS**

# Full Day Classes

	Project Management	Security & Disaster Preparation	Business Analysis	Procurement	Technology Trends
<b>Monday</b> <b>January 29</b> 9:00 am to 4:00 pm	<b>P1</b> Project Management Fundamentals (Part 1 of 2)	<b>P5</b> Security Boot Camp (Part 1 of 2)	<b>P10</b> Managing IT Service Contracts	<b>P13</b> Procurement Fundamentals (Part 1 of 2)	<b>P16</b> Open Source
		<b>P6</b> Computer Forensics			
<b>Tuesday,</b> <b>January 30</b> 9:00 am to 4:00 pm	<b>P1</b> Project Management Fundamentals (Part 2 of 2)	<b>P5</b> Security Boot Camp (Part 2 of 2)	<b>P11</b> Best Practices for Outsourcing	<b>P13</b> Procurement Fundamentals (Part 2 of 2)	<b>P17</b> Implementing and Managing a VoIP System
	<b>P2</b> Hot Topics in Project Management: In-Depth Risk Management				
<b>Wednesday,</b> <b>January 31</b> 10:15 am to 5:00 pm	<b>P3</b> Hot Topics in Project Management: Project Planning and Estimating	<b>P7</b> Continuity of Government / Continuity of Operations & IT		<b>P14</b> Structuring the RFP Process for Success	<b>P18</b> Consolidated Services Management
<b>Thursday,</b> <b>February 1</b> 9:00 am to 12:00 pm 1:00 to 4:00 pm	<b>P4</b> Hot Topics in Project Management: Managing Teams	<b>HALF-DAY CLASSES</b>		<b>P12</b> Defining Business Requirements	<b>P15</b> Preparing Performance-Based Statements of Work
		<b>P8</b> Security In-Depth: Wireless Security	<b>P9</b> Security In-Depth: Identity Management		

# FULL DAY CLASSES

## Project Management

All Project Management classes provide Professional Development Units (PDUs) for Certified Project Managers

### P1 Project Management Fundamentals

Monday & Tuesday, January 29 & 30

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$335 Early Bird/\$390 Regular

12 PDUs

This two-day course will provide a solid understanding of project management methods and tools. Gain practical experience in project management techniques and discover valuable tools that you can use immediately. You will learn to manage each stage of the project life cycle, work within organizational and cost constraints, manage your project budget, and get the most from your project management team.

**Taught by:** ESI International

### P2 Hot Topics in Project Management: In-Depth Risk Management

Tuesday, January 30

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$335 Early Bird/\$390 Regular

6 PDUs

Proactive risk management, including identifying, communicating and managing project risks, is one of the most important aspects of a successful project. This class will review the basics of risk management and look into the details of categories, tolerances, qualification and quantification of risks. You will learn tools and techniques to help identify, manage and communicate risks. This class is targeted at new and experienced project managers who want to build their risk management skills.

**Taught by:** ESI International

### P3 Hot Topics in Project Management: Project Planning and Estimating

Wednesday, January 31

10:15 am – 5:00 pm

**NOT TECHNICAL**

\$335 Early Bird/\$390 Regular

6 PDUs

Projects must have a well-defined project schedule and budget. This course will review effective

techniques for developing the project work breakdown structure (WBS), project schedule and project estimating. The course is targeted towards new and experienced project managers who want to build their project scheduling and budgeting skills.

**Taught by:** ESI International

### P4 Hot Topics in Project Management: Managing Teams

Thursday, February 1

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$335 Early Bird/\$390 Regular

6 PDUs

Project teams often include individuals with widely varying backgrounds, who are completing project responsibilities in addition to their regular duties. Managing these teams can often be one of the most challenging aspects of the project. Project managers are often responsible for getting the work done, with little or no direct control over the individuals needed to do the work. This class will cover some of the common problems of managing diverse project teams, and offer practical ideas for solving them.

**Taught by:** ESI International

## Security and Disaster Preparation

### P5 Security Boot Camp

Monday & Tuesday, January 29 & 30

**SLIGHTLY TECHNICAL**

\$440 Early Bird/\$485 Regular

9:00 am – 4:00 pm

This two-day class provides an overview of the basic core competencies needed to create and maintain a secure infrastructure. Experts from the field will discuss basic critical infrastructure issues, operations, application and network security. The class will include practical tools such as audit and self-assessment checklists.

**Moderator:** Richard Varn, Senior Fellow,  
Center for Digital Government

### P6 Computer Forensics

Monday, January 29

9:00 am – 4:00 pm

**SLIGHTLY TECHNICAL**

\$315 Early Bird/\$355 Regular

This training class will present the essential elements and tools of computer forensics and will drill down into some of the most important skills and methods relevant to government. Learning objec-

tives include identifying the pre-requisites necessary to build an effective incident response and forensics program, establishing a working knowledge of investigative processes and goals and gaining familiarity with various tools and resources used in computer forensics investigations.

**Taught by:** Michael Deyo, IT Security Specialist,  
JANUS Associates, Inc

### P7 Continuity of Government/ Continuity of Operations & IT

Wednesday, January 31

10:15 am – 5:00 pm

**NOT TECHNICAL**

\$275 Early Bird/\$300 Regular

Governments at all levels are working to develop plans that ensure continuity of government through all sorts of emergencies; however, the technology and communication aspects are not always understood or adequately addressed. This course will cover the IT aspects of COG/COOP (continuity of government/continuity of operations) planning, and help IT professionals look beyond system backups and relocation sites when preparing disaster recovery plans. It will include a discussion of the implications of telecommuting as a COOP strategy.

### P8 Security In-Depth: Wireless Security

Thursday, February 1 (1/2 day)

9:00 am – 12:00 pm

**SLIGHTLY TECHNICAL**

\$175 Early Bird/\$195 Regular

Government services are becoming increasingly dependent on wireless connectivity. Secure, reliable wireless networks are a mission-critical component for many jurisdictions. In this class, you will learn how to secure valuable wireless infrastructures. Topics include the impact of the coming 802.11n standard, why security through obscurity is not enough, the differences between WPA and WPA2, and how to centralize security management for wireless networks.

### P9 Security In-Depth: Identity Management

Thursday, February 1 (1/2 day)

1:00 pm – 4:00 pm

**SLIGHTLY TECHNICAL**

\$175 Early Bird/\$195 Regular

Today's public jurisdictions require robust and flexible identity management infrastructures that deliver the right resources to the right people, and keep unauthorized users out. This class will provide in-depth training on the tools and techniques needed to implement identity management in today's online service environment. It will cover topics such as IAM defini-

tions, sole-based provisioning, access control maintenance, self-service, delegated administration, and auditing and reporting.

## Business Analysis

### P10 Managing IT Service Contracts

Monday, January 29

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$275 Early Bird/\$300 Regular

More and more government organizations are turning to outsourcing as a way to control technology costs. Learn the new skills required to develop and manage outsourced contracts, including performance-based contracting, service level agreements, and performance monitoring and reporting.

### P11 Best Practices for Outsourcing

Tuesday, January 30

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$275 Early Bird/\$300 Regular

The IT project manager of yesterday is the contracted services manager of today. A new set of skills is required to manage outsourced teams and vendor relationships. This class will cover these skills, and provide tips for managing vendor relationships and practical tools for managing outsource or mixed teams. It will also include pointers for determining if outsourcing is the right solution. This class will build on the course work in P10, "Managing IT Service Contracts". (P10 is not a prerequisite, however, a working knowledge of performance-based contracting, service level agreements and performance monitoring techniques is required.)

### P12 Defining Business Requirements

Thursday, February 1

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$275 Early Bird/\$300 Regular

As Lewis Carroll's fictional Cheshire Cat is so often quoted, "If you don't know where you're going, any direction will do." The business requirements define the destination for an IT project. Defining and capturing the requirements accurately is one of the most important phases of any IT project. Defining requirements involves knowing the right questions to ask and having an organized set of processes and tools to carry out a thorough cycle of action. This one-day class will provide training, case studies and best practices to help participants improve their skill at defining requirements.

**Taught by:** Mandy Herrington, Executive Consultant, CGI

## Procurement

Procurement classes provide one Continuing Education Unit (CEU) per hour of coursework.

### P13 Procurement Fundamentals

Monday & Tuesday, January 29 & 30

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$550 Early Bird/\$610 Regular

12 CEUs

The class provides an in-depth look at state and local procurement principles. It provides an overview of the ever-changing procurement profession and identifies fundamental concepts that affect procurement in the public sector. It will also cover the sourcing process; the RFP process, including the key elements of the proposal; and contract administration and key considerations for contract terms and conditions.

**Taught by:** William Agee and Associates

### P14 Structuring the RFP Process for Success

Wednesday, January 31

10:15 am – 5:00 pm

**NOT TECHNICAL**

\$285 Early Bird/\$315 Regular

6 CEUs

This class provides practical guidance on structuring the RFP process to get the results you want. Learn how to organize and manage the evaluation committee, the best ways to structure the evaluation process, and how to incorporate risk as an evaluation factor in your RFPs. By the end of the class, you will know how to improve your existing RFP process without adding staff, bringing in expensive consultants or doing hundreds of hours of research.

**Taught by:** William Agee and Associates

### P15 Preparing Performance-Based Statements of Work

Thursday, February 1

9:00 am – 4:00 pm

**NOT TECHNICAL**

\$285 Early Bird/\$315 Regular

6 CEUs

A performance-based statement (PSOW) can be a valuable tool for governments. This session will review the PSOW, discuss when it should be used and how to create one. It will introduce a checklist for developing a PSOW, identify the elements to incorporate in the PSOW and explain how to apply service level agreements and performance incentives to the acquisition. It will also address ways monitor and manage the vendor's performance throughout the contract.

**Taught by:** William Agee and Associates

## Technology Trends

### P16 Open Source

Monday, January 29

9:00 am – 4:00 pm

**SLIGHTLY TECHNICAL**

\$235 Early Bird/\$260 Regular

Jurisdictions are increasingly turning to open source software as a way to control costs. Open source server platforms and applications, once an anomaly, are becoming key components of government IT strategies. This half-day class will feature a focused discussion on the most popular open source software. It will cover implementation considerations and practical strategies for using open source applications in government.

### P17 Implementing and Managing a VoIP System

Tuesday, January 30

9:00 am – 4:00 pm

**SLIGHTLY TECHNICAL**

\$235 Early Bird/\$260 Regular

This course will cover the technical and service issues associated with implementing VoIP. VoIP systems are being used to replace aging traditional telephone switches in jurisdictions around the nation. Network managers used to managing data networks are faced with a new set of challenges in managing voice networks. This course will cover technical and service issues associated with implementing VoIP and present some of the tools available to manage VoIP systems.

### P18 Consolidated Services Management

Wednesday, January 31

10:15 am – 5:00 pm

**SLIGHTLY TECHNICAL**

\$235 Early Bird/\$260 Regular

Consolidated technology services have gained popularity in recent years, as governments seek to reduce costs and improve efficiencies. Managing newly consolidated data centers, networks, and applications requires new tools and skills. This course will provide practical guidance on implementing consolidated services including dealing with issues such as content management, single sign-on and security.



# Concurrent Seminars

offer a Wealth of Information in Convenient One Hour Modules

# Concurrent Seminars

Professional Development	Best Practices	Technology Trends
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## Wednesday, January 31

<b>10:00 to 10:50 am</b>	Top 10 Questions to Ask Software Vendors	Must See IT: From the Laboratory of State and Local Government	Telework to the Rescue: Are You Ready?
<b>2:00 to 2:50 pm</b>	Effective Communication: What Are You Saying?	Public Sector IT Matters: People, Programs, Policies & Practices	RFID in Government
<b>3:00 to 3:50 pm</b>	Beyond the Collaboration Rhetoric: Managing Multi-Agency/ Cross-Jurisdictional Projects	The Untethered Nation: Wireless and the Changing Public Infrastructure	Data and Voice Convergence: Whose Side Are You on Anyway?

## Thursday, February 1

<b>8:30 to 9:20 am</b>	Stories from Above the Fold	Consolidation: A View from the Other Side	Identity Management: Who Are You?
<b>2:00 to 2:50 pm</b>	Prove IT: Making an ROI Case	The 3 "I"s of Enterprise Architecture: Information, Indications, Implementation	Implementing Community Wireless
<b>3:00 to 3:50 pm</b>	Geeking Up. Geeking Down.	Outsourcing/ Right-Sourcing — A New Set of Skills	Implementing Service Oriented Architecture

# CONCURRENT SEMINARS

## Wednesday, January 31

### Professional Development

#### Top 10 Questions to Ask Software Vendors 10:00 – 10:50 am

Featuring a moderated panel discussion with vendors and government representatives, vendors and government representatives will cover the Top 10 questions you should ask a vendor. Hear first hand the questions to ask a vendor before you buy, during an implementation, or after you have switched over to that new, latest and greatest system.

#### Effective Communication: What Are You Saying? 2:00 – 2:50 pm

Experts on organizational management and leadership agree that effective communication is fundamental to a successful organization. Learn some of the most common causes of communication problems and how to avoid them, and some key principles of effective communication.

#### Beyond the Collaboration Rhetoric: Managing Multi-Agency/Cross-Jurisdictional Projects 3:00 – 3:50 pm

Collaboration has long been touted in the government technology circles as a way to reduce costs and risks for a project and increase the efficiency of services. In reality, managing multi-agency projects can be cumbersome and complex. Responding to numerous agency heads, managing teams from different agencies, juggling competing priorities, all make these projects especially difficult. Learn how to effectively manage multi-agency/cross-jurisdictional projects and some common pitfalls to avoid.

## Best Practices

#### Must See IT: From the Laboratory of State and Local Government 10:00 – 10:50 am

For over a decade, the Center for Digital Government's Best of the Web and Digital States, Counties and Cities programs have recognized the best solutions and practices in state and local government. This session highlights the latest innovations in public sector service delivery, both nationally and around the world. It will showcase the best of public safety, call centers such as 311 and 511, community wireless, mobile workforce, next generation portals and web services, and other best of breed solutions. Come prepared with the best kept secrets from your jurisdiction for the session's Must See IT open discussion.

#### Public Sector IT Matters: People, Programs, Policies and Practices 2:00 – 2:50 pm

Based on the Center for Digital Government's work on digital readiness, digital maturity and leading change, this session draws from best practices and the real world experience of its senior fellows who have made it work on the ground. It examines the people, programs and practices required to help reshape how government works, including the latest in strategic planning and portfolio management; and measuring results through data integration and tools such as dashboards. It will also explore how governments are using IT-related strategies to make better decisions, increase revenues and reduce expenditures.

#### The Untethered Nation: Wireless and the Changing Public Infrastructure 3:00 – 3:50 pm

Broadband landline and wireless networks have joined roads, ports and bridges on a short list of key public infrastructures that support commerce, education, recreation and government in communities across the nation. Governments and private institutions are bringing connectivity to communities using reliable, secure wireless technologies. This session explores wireless beyond devices and network origins, and focuses on when, whether and how to invest in this new public infrastructure. It will examine possible roles for government in wireless broadband, from the municipal utility builder to a broker or buyer.

## Technology Trends

#### Telework to the Rescue: Are You Ready? 10:00 – 10:50 am

Telework, a word that didn't even exist a few years ago, is being touted today as the answer to everything from improving air quality to reconstituting government in the event of a disaster. Yet the reality is that governments need to intentionally develop the technical infrastructure if telework is to be implemented. In this seminar, you will learn about the infrastructure, security, policy and training issues an organization must address if it is to implement a successful teleworking program.

#### RFID in Government 2:00 – 2:50 pm

Anyone who has breezed through a highway toll-booth without having to toss change into a basket knows the value of radio frequency identification (RFID) in government. From tracking containers through ports, to identifying cattle affected by a disease, the potential for saving time and manpower using RFID is enormous. This session will feature current RFID applications in government, discuss potential future applications, and provide advice on how to implement RFID.

#### Data and Voice Convergence: Whose Side Are You on Anyway? 3:00 – 3:50 pm

The convergence of voice and data brings new challenges to IT professionals. IT managers are required to plan for networks that can handle converged voice and data systems, network engineers are being tasked with supporting voice networks. In this session, you will hear about some of the considerations in planning and managing converged networks.

## Thursday, February 1

### Professional Development

#### Stories from Above the Fold

8:30 – 9:20 am

Tales of cyber security gone wrong are more and more common. Security breaches, from the common thief that brought the Veterans Administration into the evening newscasts and Congressional hearings, to the intentional hacker who exposed hundreds of thousands of ATT customers, have a profound affect on the organization. This session will analyze some of the latest security breaches and present lessons learned.

#### Prove IT: Making an ROI Case

2:00 – 2:50 pm

"Prove it!" The challenge has almost universal applicability — as a taunt in the schoolyard, as an imperative ...in the laboratory ... . 'Prove IT!' has also been the elusive holy grail in IT." (from *Prove IT, The Disciplines of Harvesting Value from Public Sector IT*, published by The Center for Digital Government). This session will explore the challenges of making an ROI case for public sector technology investments and provide concrete ideas for Proving IT.

#### Geeking Up. Geeking Down

3:00 – 3:50 pm

Technology professionals seem to have a private language, complete with an ever-changing vocabulary of TLAs — three letter acronyms. Geek Speak often baffles and frustrates those without a technical background. Learn how to translate tech talk into a language that non-technical people can understand, and hear some of the common mistakes to avoid when presenting IT projects to approving authorities.

### Best Practices

#### Consolidation: A View from the Other Side

8:30 – 9:20 am

Consolidation of common services as a way of cutting costs and improving efficiencies is a popular theme in government today. Many jurisdictions are in some phase of IT consolidation, whether it be early evaluation or in the middle of an implementation project. In this session, you will hear about implementation from the other side — after it is complete. The session will cover actual versus perceived payoffs and some lessons learned from those who have gone before.

#### The 3 "I"s of Enterprise Architecture: Information, Indications, Implementation

2:00 – 2:50 pm

What exactly is enterprise architecture and more importantly what does it mean to you today? What information do you need before you can develop an enterprise architecture?

What are the key indicators you should develop and monitor as you begin an EA project?

What are the critical steps for implementation? Hear first-hand about ACE — the enterprise architecture for the state of Texas. Learn how you can use this framework to help you implement EA in your jurisdiction, whether at the state or local level.

#### Outsourcing / Right-Sourcing — A New Set of Skills

3:00 – 3:50 pm

As more and more jurisdictions look to outside vendors for all or part of their technology services, IT professionals must develop a new set of skills. This seminar will review the new skills required for managing service contracts, and include pointers on the provisions to include in the contract.

### Technology Trends

#### Identity Management: Who Are You?

8:30 – 9:20 am

The opening line from the song of the same title by *The Who* describes the ever-growing challenge faced by governments today. The balancing act is how to provide access to a growing number of citizens and other users, while at the same time keeping confidential information private and secure. With the ever-increasing pressure to share information among a wide range of systems, reliable authentication methods become critical. This session discusses some of the approaches and solutions that are being successfully implemented in the public and private sectors

#### Implementing Community Wireless

2:00 – 2:50 pm

Communities around the nation are in various stages of implementing wireless networks. This session will provide some of the lessons learned from these projects and offer concrete advice to those considering a large-scale wireless project.

#### Implementing Service Oriented Architecture

3:00 – 3:50 pm

In a world of growing complexity and competing demands, some governments have moved beyond a patchwork quilt of custom interfaces among systems that have nothing in common to develop a modern architecture that is strong, stable and comparatively simple through service oriented architecture (SOA). Learn what others have done to implement SOA and hear advice for anyone considering or currently implementing SOA.

# Designed **By Your Peers**

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# Talk to the Experts

Talk to industry experts and discover the latest technology products, services and solutions. All the industry leaders — all in one place and easily accessible on the GTC Expo floor!

**Exhibit hours:** Wednesday & Thursday, January 31 & February 1, 10:00 am – 4:00 pm

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Solutionz  
Sun Microsystems  
SurfControl  
TDC Group  
Time Warner Cable  
Commercial Services  
Toshiba  
TRCA  
Unisys Corporation  
Verizon Wireless  
ViON  
Visual Innovations Co. Inc.  
VMware  
Xiotech  
Zones Inc.

*List as of 10/24/06*



# Registration Plans

## Expo Floor & Keynotes

- ▶ **FREE** for Government Attendees
- ▶ Keynotes Wednesday & Thursday
- ▶ GTC Expo – Wednesday & Thursday – Includes Solutions Central, Learning Center, Best Solutions Showcase
- ▶ GTC Reception on Wednesday
- ▶ 2-day Private Sector Pass available for \$100 — Expo Floor access, Keynotes, Solutions Central, Learning Center, Best Solutions Showcase & Reception

## Concurrent Seminars: Two-Day Pass

- ▶ Wednesday AND Thursday
- ▶ Early Bird price: \$230
- ▶ Regular price: \$275

## Concurrent Seminars: One-Day Pass

- ▶ Wednesday OR Thursday
- ▶ Early Bird price: \$130
- ▶ Regular price: \$155

### Concurrent Seminar Registration includes

- ▶ Keynotes Wednesday & Thursday
- ▶ All the Concurrent Seminars that fall within your registered day or days
- ▶ GTC Expo – Wednesday & Thursday – Includes Solutions Central, Learning Center, Best Solutions Showcase
- ▶ GTC Reception on Wednesday (even if you're registered for Thursday on the one-day plan)

## Full-Day Class(es)

- ▶ Earn PDU or CEU credits
- ▶ Full-Day Classes may be added to ANY registration plan.
- ▶ Please see prices on next page

## Registration Dates

- ▶ Registrations postmarked by December 20, 2006 will receive the Early Bird discount and will receive name badge in advance of the conference.
- ▶ Registrations postmarked December 21, 2006 – January 26, 2007 will receive a written confirmation, and name badge will be held for pick up on-site at GTC.
- ▶ From January 27, 2007 on, you must register on-site.
- ▶ Onsite registration hours are: January 29 – February 1, 2007, 7:30 am – 4:00 pm
- ▶ Must be 18 to attend

### Cancellations

Cancellations must be submitted in writing. Cancellations post-marked prior to December 20, 2006 will receive a full refund (less a \$25 processing fee). No refund for cancellations postmarked December 20, 2006 or later, and/or for registrants who do not cancel or attend.

### Substitutions

Substitutions are handled on-site. Bring the name badge of the person you are replacing AND a letter of substitution on organization letterhead. Substitutions must be for identical combination of events.

**4** easy ways  
to register

**1. ONLINE:** [www.gtcswsouthwest.com/reg](http://www.gtcswsouthwest.com/reg)

**2. PHONE:** 916.932.1449 **3. FAX:** 916.932.1470 or 916.932.1468 **4. MAIL:** GTC Southwest 2007, 100 Blue Ravine Road, Folsom, CA 95630

## 1. TO REGISTER (must be 18 to attend.)

Please complete this form and mail or fax to **GTC Southwest 2007, 100 Blue Ravine Rd., Folsom, CA 95630, FAX 916.932.1468 or 916.932.1470.** For more information please call **512.220.4294, ext. 70.**

\_\_\_\_\_  
 First Name  
 \_\_\_\_\_  
 Last Name  
 \_\_\_\_\_  
 Title  
 \_\_\_\_\_  
 Department  
 \_\_\_\_\_  
 Division  
 \_\_\_\_\_  
 Mailing Address  
 \_\_\_\_\_  
 Mail Stop/Mail Code  
 \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_  
 Zip \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Fax \_\_\_\_\_  
 Email Address \_\_\_\_\_

### How did you hear about GTC? (check all that apply)

- Brochure  
 Email from GTC  
 GTC Web Page  
 Phone call from GTC  
 Memo from Management  
 Regional Director  
 Staff meeting  
 User Group/Assn.  
 Training Office  
 Other \_\_\_\_\_ (specify)

Make photocopies for additional registrants

## 2. INDICATE METHOD OF PAYMENT

- Check Enclosed. Make check payable to **GTC Southwest 2007.**  
 Government Purchase Order enclosed. (P.O.# \_\_\_\_\_)  
 Voucher or letter of intent enclosed.

**To be billed, a physical copy of purchase order is necessary. If using a purchase order or credit card, registration may be faxed to 916.932.1468 or 916.932.1470.** Interest at 1.5% per month will be charged on all unpaid balances over 30 days after the event.

**FEDERAL ID # 68-002-0714**

- VISA/Mastercard or AMEX:

Card # \_\_\_\_\_

Signature \_\_\_\_\_

Name on card \_\_\_\_\_

Expiration date \_\_\_\_\_

**Credit Card Users please note: Government Technology Conference is a subsidiary of e.Republic, Inc. Your credit card statement will reference e.Republic, Inc.**

**PLEASE NOTE:** GTC may wish to share our mailing list and email list with our exhibitors. If you do not wish your name included, please indicate here.  NO

**SPECIAL ACCOMMODATIONS:** If you have a disability and may require special accommodations to fully participate in the event please notify your employer so you and/or your employer may make the appropriate arrangements.

Cancellations: Cancellations must be submitted in writing. Cancellations post-marked prior to December 20, 2006 will receive a full refund (less a \$25 processing fee). No refund for cancellations postmarked December 20, 2006 or later, and/or for registrants who do not cancel or attend.

## 3. ATTENDEE PROFILE (circle only one per question)

1. I wish to receive free subscriptions to **GOVERNMENT TECHNOLOGY**\* magazine & **TexasTechnology**\* magazine

- YES  NO  
 Please renew my subscription

Texas**Technology**\*  
 YES  NO

Signature (required) \_\_\_\_\_

Date \_\_\_\_\_

### 2. Please indicate your BRANCH OF GOVERNMENT or BUSINESS ACTIVITY (check one only)

- Branch of Government**
- A State Government  
 B County Government  
 C Municipal Government  
 D Federal Gov't (non-military/ military)  
 E Special District, Public Utility  
 F Government Association  
 W Other Government  
 Y Private Sector - System/Software/Network Integrator  
 Z Private Sector - Suppliers to Government

- X Other \_\_\_\_\_ (must specify)

### 3. Which category BEST describes your JOB FUNCTION/ CLASSIFICATION?

- (check one only)
- A Administrative/Policy Management or Supervision  
 B Elected Official  
 C Financial/Procurement Management or Supervision  
 D Information Systems/ Technical Management or Supervision  
 E Operations/Project Management or Supervision  
 F Professional Management or Supervision  
 G Consultant Management or Supervision  
 H Marketing/Sales Management or Supervision  
 J Law Enforcement  
 Z Other \_\_\_\_\_ (must specify)
- 01 Administrative/Business & Consumer Affairs  
 02 Records Mgmt/Archives  
 03 Justice Judicial/Courts/ Prosecution/Defense/ Corrections  
 04 Law Enforcement/Public Safety/ Fire/Emergency Services/911  
 05 DP/Telecom or Information Services  
 06 Education (K-12)  
 07 Education (Higher Ed)  
 08 Elected Official - Legislative/ Admin/Staff  
 09 Finance/Revenue/ Accounting/Audit  
 10 Forestry/Land Mgmt/Parks & Recreation/Agriculture  
 11 Health, Welfare & Social Services, Housing & Community Development  
 12 Library  
 13 Personnel/Human Resources/Training  
 14 Public Works/Engineering/ Public Utility/Transportation  
 15 Purchasing/General Services  
 16 Regulatory/Licensing  
 17 Wastewater/Sanitation/ Environment  
 18 Zoning/Land Use/Planning  
 19 Printing/Publishing  
 20 Consulting/Marketing/ Research  
 99 Other \_\_\_\_\_ (must specify)

### 4. What is the primary FUNCTION of your AGENCY/ DEPARTMENT?

- (check one only)
- \_\_\_\_\_ (must specify)

## 4. CONFERENCE PLANS (CHECK ALL THAT APPLY) Dates Early Regular

Concurrent Seminars/Expo	12/20/06	Early	Regular
<input type="checkbox"/> Expo Floor/Keynotes/Reception (gov't only)	1/31-2/1	FREE	FREE
<input type="checkbox"/> 2-day concurrent seminar	1/31-2/1	\$230	\$275
<input type="checkbox"/> 1-day concurrent seminars - Wed	1/31	\$130	\$155
<input type="checkbox"/> 1-day concurrent seminars - Thur	2/1	\$130	\$155
Full-Day Classes			
<input type="checkbox"/> P1 Project Management Fundamentals	1/29-1/30	\$335	\$390
<input type="checkbox"/> P2 PM: In-Depth Risk Management	1/30	\$335	\$390
<input type="checkbox"/> P3 PM: Project Planning/Estimating	1/31	\$335	\$390
<input type="checkbox"/> P4 PM: Managing Teams	2/1	\$335	\$390
<input type="checkbox"/> P5 Security Boot Camp	1/29-1/30	\$440	\$485
<input type="checkbox"/> P6 Computer Forensics	1/29	\$315	\$355
<input type="checkbox"/> P7 Continuity of Govt/Ops/IT	1/31	\$275	\$300
<input type="checkbox"/> P8 Security: Wireless Security	2/1	\$175	\$195
<input type="checkbox"/> P9 Security: Identity Management	2/1	\$175	\$195
<input type="checkbox"/> P10 Managing IT Service Contracts	1/29	\$275	\$300
<input type="checkbox"/> P11 Best Practices for Outsourcing	1/30	\$275	\$300
<input type="checkbox"/> P12 Defining Business Requirements	2/1	\$275	\$300
<input type="checkbox"/> P13 Procurement Fundamentals	1/29-1/30	\$550	\$610
<input type="checkbox"/> P14 Structuring RFP Process	1/31	\$285	\$315
<input type="checkbox"/> P15 Preparing Perform Based SOW	2/1	\$285	\$315
<input type="checkbox"/> P16 Open Source	1/29	\$235	\$260
<input type="checkbox"/> P17 VoIP System	1/30	\$235	\$260
<input type="checkbox"/> P18 Consol Services Management	1/31	\$235	\$260
Private Sector			
<input type="checkbox"/> Private Sector Pass	1/31-2/1	—	\$100



A division of e.Republic, Inc.  
100 Blue Ravine Road  
Folsom, CA 95630

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